

Teas • Drinks • Snacks & More...

# BUSINESS PROPOSAL 2023





### **About Us**

Mr. Vardhaman Bamb (Director) a young and enthusiastic entrepreneur has started his business in 2013 from a room of 100 sqft, after having lots of struggle and facing challenges now company owns a 16000+ sqft manufacturing unit and he launched new venture in 2019 in the name of "Chaha House".

"Chaha House (Thikan Ek Chaha Aanek) operates on "From Garden to Cup" concept.

In "Chaha House" we have an in house dedicated manufacturing unit to provide authentic taste and varieties of teas, drinks, snacks and bakery to our customers and launching season's special products time to time and we are committed to give best quality products to our customers.

As India is a diverse country and people have different preference, considering their choice "Chaha House" runs with great response from the investors & customers with wide range of menus. "Chaha House" has started their business from 2019 and opened 100+ outlets in different cities and many more to come. Since from last four years we had done many changes and upgradation in "Chaha House" model and now we are value for money and pocket friendly for our end customers and profitable for our franchisee.

Now in 2023 we have made some changes in our logo, tag line and concept of "Chaha House" (Teas, Drinks, Snacks & More....) and running successfully franchisee model.

Mr Vardhaman Bamb considered to be a unique business acumen with the vision of business growth and his strategic planning, the concept of "Chaha House" has emerged and today the concept has attained a great height of success and had become a respected name in the tea market.

## **Mission**

To provide a one-stop solution for customer's cravings with varieties of authentic teas, appetising drinks & snacks "From Garden to Cup" & "Food with taste" concept at a reasonable price and excellent service with hygiene.

# Vision

To engage food lovers from all over the world with the authentic taste of our tea and savouries to create a lifetime relationship with our customers.

# Key Facts About Chaha house (FOCO)

TYPE	DETAILS	TYPE OF FEE
Brand Name	Chaha House	Floor Area
Industry	Foods & Baverages	Store Ambiance,
Founded	2019	Interiors & Concept Cost
Project By	Vardhaman Group Of India	Machinery & Equipment
Corporate Office & Factory	Akurdi, Pune, Maharashtra	IT Support & Online Platforms
Number Of Locations	Over 100+	Agreement Period
Area Served	Maharashtra	Total Initial Investment
	Expanding In North and South As Well	ROI
Models	Foco (Franchisee Own Company Operated)	
Menu Offering	Varieties Of Tea, Snacks, Sandwitches, Pizza, Milk Shakes and Bakery (Coustomized Menu & Concept As Per Location)	

Note: We charge Daily store operations Fee for the Chaha House franchise for FOCO Model and a fixed fee for marketing support, which would be paid by the Franchisee on their monthly gross sales.

chahahouse.com

Undoubtedly, the fast-food industry is growing at rapid pace but very few of franchises were able to cop up with the expansion and be a profitable chain for long and Chaha House chain has mastered its basics that grew from single outlet to over 100 plus outlets. The profitability of Chaha House chain may vary depending on several factors such as outlet's geographical locations, city, and capability of franchisee to control its expenses. Nevertheless, Considering the exponential rise in the food industry, minimal investment with high ROI, robust supply chain, robust presence in market, loyal customer base, Chef less products, training & support, and regular food innovations.

### On-the-job **Training**

website

Chaha House provides adequate on-the-job training. Especially in areas like soft skills, how to deal with customers, how to meet your sales targets, etc. This training is provided to all franchise employees for 7days. Moreover, they promise 24\*7 support and training to support your daily operations. It is important to note that all these training and support costs are included in the franchise cost of Chaha House Thus, you will not be paying anything extra for training and support. This is actually a great feature of this franchise model.



**COST AND OTHER DETAILS** 

Rs. 7-8 Lacs(As Per Floor Area)

Rs. 3-4 Lacs(As Per Floor Area)

Min. 250-400 Sa. Ft.

6 Years, Renewable
Rs. 11 Lacs To Rs. 13 Lacs

12-15 Month

1 Lacs





# Chaha House (FOCO) Menu

#### **DESI CHAHA**

#### **NATURAL & HEALTHY BLENDED TEAS**

Dum Chaha	Rs. 12
Masala Chaha	Rs. 12
Gulacha Chaha	Rs. 15
Masala Gulacha Chaha	Rs. 20
Mumbai Kadak Chai	Rs. 20
Alaycha Chaha	Rs. 20
Beena Sakharecha Chaha	Rs. 20

Green Tea	Rs. 20
Lemon Tea	Rs. 20
Rose Black Tea	Rs. 20
Mint Tea	Rs. 20

#### **HOUSE SPECIAL COFFEE**

Hot Coffee	Rs. 20
Caremal Jaggery Coffee	Rs. 20

#### PARCEL CHARGES EXTRA Rs. 5

**HOUSE SPECIAL DRINKS** 



Limboo Sarbat	Rs. 15	Masala Dudh	Rs. 45
Desi Jeera Sarbat 🧥	Rs. 20	Badam Milk Shake	Rs. 49
Masala Peru Sarbart	Rs. 20	Oreo Milk Shake	Rs. 49
Coconut Sarbat	Rs. 20	Mango Milk Shake	Rs. 49
Watermelon Sarbat	Rs. 20	Chocolate Milk Shake	Rs. 49
Orange Sarbat	Rs. 20	Rose Milk Shake	Rs. 49
Lemon Grass Ice Tea	Rs. 30	Pista Milk Shake	Rs. 49
Thik Cold Coffee	Rs. 40	Strawberry Milk Shake	Rs. 49
Dry Fruit Thandai Milk	Rs. 45		
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PARCEL CHARGES EXTRA Rs. 5 KULHAD CHARGES EXTRA RS. 5

#### **TEA WITH SNACKS** Idli Chutany Rs. 10 Kachhi Dabeli Rs. 20 Sweet & Salt Hot Idli Sambhar Chutany Rs. 20 Bun Maska Rs. 25 Garma Garam Kande Pohe Rs. 20 Grilled Pav Bhaji Rs. 30 Khamang Rava Upma Rs. 20 Paneer Puff Rs. 30 Pineapple Orange Sheera Rs. 20 Spinach Corn Puff Rs. 30 Grilled Vada Pav Rs. 20 Alloo Khari Shot Rs. 30 Chatpata Crunchy Samosa Rs. 20 Kulhad Mataki Bhel Rs. 45 Zataka Tari Misal Rs. 60 Veg Masala Puff Rs. 20 PARCEL CHARGES EXTRA Rs. 5

#### **ALL TIME FAVORITE COOKIES**

Vardhaman Crunch Cookies	Rs. 6	Mixed Fruit Butter Cookies	Rs. 10
Jaggery Ots Cookies	Rs. 6	Pineaaple Coconut Slice Cake	Rs. 10
Almond Coconut Cookies	Rs. 6	Crispy Cream Roll	Rs. 12
Makkhan Tost	Rs. 6	Frutilla Finger Cake	Rs. 12
Karela Cookies	Rs. 6	Dryfruit Mava Cake	Rs. 25
Cheesy Chaska Maska		Chocalate Almond	
Cookies	Rs. 10	Marbal Cake	Rs. 100

#### **HOUSE SPECIAL SANDWICH**



#### PARCEL CHARGES EXTRA Rs. 5

#### **PREMIUM TEA POWDERS**



Vardhaman Ctc Rs. 100



Vardhaman Masala Tea Rs. 120



Vardhaman Dust Rs. 100



Tulsi Green Tea Rs. 150



Family Mixture No1 Rs. 100



**Immunity Booster** Tea Rs. 200



#### **PUNE HEAD OFFICE**

Sector No. 173/2, Pandharkar Nagar, Near Beena English School, MIDC, Akurdi, Pune 411035. Maharashtra. INDIA.

#### **MUMBAI OFFICE & WEARHOUSE**

Shop No 15, Ground Floor, Shah Complex III, Plot No. 2, Sector 13, Palm Beach Road, Sanpada, Navi Mumbai 400705.









